

**REQUEST FOR PROPOSAL (RFP)**  
**for Furniture & Installation**

**Workstations & Storage**



**ACCESS**

assisting. improving. empowering.

**ISSUE DATE: November 16, 2020**

**RESPONSES DUE: November 30, 2020**

**AWARD NOTIFICATION: December 4, 2020**

EQUAL OPPORTUNITY EMPLOYER / PROGRAM

WORK TO BE PERFORMED AT:

**ACCESS**

**6451 Schaefer Road**  
**Dearborn, MI 48126**

*Arab Community Center for Economic and Social Services (ACCESS) strives to enable and empower individuals, families and communities to lead informed, productive and culturally sensitive lives. As a nonprofit model of excellence, we honor our Arab American heritage through community-building and service to all those in need, of every heritage. ACCESS is a strong advocate for cultural and social entrepreneurship imbued with the values of community service, healthy lifestyles, education and philanthropy.*



Workstations & Storage REQUEST FOR PROPOSAL (RFP)

<b>BIDDING INFORMATION</b>	
<b>Issue Date:</b>	<b>November 16, 2020</b>
<b>Questions Deadline:</b>	<p><b>November 18, 2020 at 5:00 PM (EST)</b></p> <p>All questions should be submitted in writing via email to Rachid Elabed <a href="mailto:relabed@accesscommunity.org">relabed@accesscommunity.org</a>.</p> <p>To be properly received, email Subject line must include:  <b>Workstations &amp; Storage RFP Question</b></p>
<b>Proposal Due Date:</b>	<p><b>November 30, 2020 at 5:00pm (EST)</b></p> <p>Responses must be submitted electronically using the method below:</p> <ul style="list-style-type: none"> <li>• Email proposal to Rachid Elabed at <a href="mailto:relabed@accesscommunity.org">relabed@accesscommunity.org</a>.            To be properly received, email Subject line must include:  <b>Workstations &amp; Storage RFP Response</b></li> <li>• Bid submissions must include (1) completed Excel pricing summary and (1) completed PDF response to the overall RFP (per Section VI. C. Submittal Information)</li> </ul> <p><b>ACCESS WILL NOT ACCEPT PAPER/HARD COPY OR LATE PROPOSALS</b></p>
<b>Award Notice:</b>	<b>December 4, 2020</b>
<b>Contract Start Date:</b>	The contract period is scheduled to begin <b>December 4, 2020</b>
<b>Installation Start Date:</b>	<b>February 15, 2021</b>



Workstations & Storage REQUEST FOR PROPOSAL (RFP)

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## Workstations & Storage REQUEST FOR PROPOSAL (RFP)

### **I. INTRODUCTION**

ACCESS is seeking to secure one firm to provide the following Scope of Work as needed. The firm shall provide the procurement and installation of workstations and storage.

ACCESS plans to award one (1) contract for requested services as detailed in this RFP.

### **II. CONFIDENTIALITY**

ACCESS will treat as confidential any non-public information that we receive from you in our discussions about the transaction contemplated by your RFP (other than information that we also receive from other, non-confidential sources, or that we independently develop ourselves).

### **III. ORGANIZATION QUALIFICATIONS**

Eligible applicants include non-profit organizations, private for-profit companies, units of local government including community colleges and universities, and faith-based and community organizations.

Organizations and individuals are ineligible if they are currently barred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by a federal department/agency, or if they are not in compliance with the State of Michigan Department of Revenue or Internal Revenue Service requirements.

Applicants must possess the following credentials:

- Maintain all required licenses, bonding, equipment, and identified core personnel necessary to perform the work as required in the RFP;
- Have a Certificate of Incorporation; and
- Personnel policies and procedures demonstrating compliance with Equal Employment Opportunities requirements, Americans with Disability Act, and Drug Free Workplace and Byrd Anti-Lobbying Act.

The contractor must be able to comply with all state of Michigan regulations as well as any other county, local or federal laws or regulations as required to lawfully provide the services.

Applicants must assure the ability to comply with all applicable laws and regulations, as well as the nondiscrimination and equal opportunity provisions of 29 C.F.R. § 38.25, if awarded a contract and remain in compliance for the duration of the award.

Applicants must be financially and operationally stable and must possess sufficient scale in terms of staff and other resources to support ACCESS throughout the term of a contract, if awarded as a result of this RFP.

To be considered for an award for this service, the proposing organization or individual must have at least five (5) years' experience representing public agencies, non-profit organizations, federal grant recipients and organizations of similar scope and size.



## Workstations & Storage REQUEST FOR PROPOSAL (RFP)

### IV. SCOPE OF WORK

ACCESS is seeking to secure one firm to provide the procurement and installation of workstations and storage.

#### A. Workstation & Storage Procurement and Installation

##### Workstation Requirements:

- The acceptable panel height range is 64” to 66” and is noted in the workstation typical (see Section VII).
- The acceptable panel thickness is 2”, and the top 12” of the panel is framed clear glass, as shown in the workstation typical (see Section VII).
- Panels must include base power-ins and 3 receptacles per workstation.
- Pedestals must be metal with a handle pull. Integrated drawer pulls are not accepted.
- Specify base grade panel fabric.
- Specify base grade paint and metal panel trim, overhead storage cabinets, fixed pedestals and mobile pedestals.

### V. PROPOSAL REQUIREMENTS

Accuracy and completeness of information. All information pertaining to the prospective applicant’s approach in meeting the requirements of the RFP shall be organized and presented in the prospective applicant’s proposal. The instructions contained in this RFP must be strictly followed.

Accuracy and completeness are essential. Omissions and ambiguous or equivocal statements will be viewed unfavorably and may be considered in the evaluation. Since all or a portion of the successful proposal may be incorporated into any ensuing contract, all applicants are further cautioned not to make any claims or statements that cannot be subsequently included in a legally binding agreement.

**Ambiguous or inaccurate budget information is a basis for proposal disqualification.**

### VI. RFP PROCESS AND PROCEDURES

#### A. Preparation of Proposals

The proposal must include the completed Excel pricing summary sheet (“ACCESS Pricing Summary - Workstations & Storage.xlsx”), as well as product brochures/cutsheets and warranties for all specified furniture. Each proposal shall show the full legal name and business address of the prospective vendor, including street address if different from mailing address, and must be signed and dated by the person or persons authorized to bind the prospective vendor.

#### B. Changes in Proposal Requirements

ACCESS may make changes to the requirements of this RFP as it deems necessary. Such changes will be in writing, issued by ACCESS and will be sent to each vendor who has formally identified themselves as a potential responder. If changes are made, ACCESS may, at its discretion, extend the time allowed for submission of proposals.



## Workstations & Storage REQUEST FOR PROPOSAL (RFP)

### C. Submittal Information

Prospective vendors shall submit their proposals in the following order and must contain the elements listed below, including all applicable attachments:

1. **Cover Letter**

2. **Table of Contents**

3. **Summary**

Provide a two (2)-page summary of the proposal that outlines the bidding vendor's background and history of experience providing furniture and installation services.

Provide a list of clients and experience working with non-profits of a similar size and nature to ACCESS.

4. **Qualifications**

Applicant shall provide the following information that describe qualifications to successfully carry out activities described in the RFP.

a) Proposal should also describe how many years of experience individual team members in their prospective fields have. Identify key staff on your team that may be assigned to ACCESS. As applicable, information must include:

- i. Name
- ii. Title
- iii. Brief description of their role
- iv. Years of experience

b) Provide documentation of Incorporation (inc. LLC, etc.)

5. **Performance History**

The applicant shall provide the following information that demonstrate a proven track record:

a) List at least three (3) customer references, including names, mailing address, email addresses, and contact numbers, that can attest to the qualifications presented in this bid.

6. **Service Delivery Description**

The applicant shall provide the following information that describes a customer-focused service delivery model.

a) Describe estimate projected timelines for completion for key deliverables in the project scope.

b) Describe how projects are managed to ensure timely delivery if services.

c) Describe your hours of operation including:

- i. Standard Business (Days and Time)
- ii. After Hours (Days and Times)
- iii. Holidays



## Workstations & Storage REQUEST FOR PROPOSAL (RFP)

### 7. Price Proposal

Bidders are required to complete the completed Excel pricing summary sheet related to workstations and storage.

ACCESS reserves the right to select proposals from the most qualified firms with competitive discounts. ACCESS will select one firm to perform the Scope of Work outlined in this RFP.

### D. Evaluation Procedures, Oral Presentations, and Site Inspections

Following the receipt of the applicant's proposal, ACCESS designated evaluation committee will evaluate each response. All proposals which meet the required format of this RFP will be evaluated. Any proposal determined to be non-responsive to the specifications or other requirements of the RFP, including instructions governing submission and format, will be disqualified unless ACCESS determines, at its sole discretion, that noncompliance is not substantial or that an alternative proposal by the prospective vendor is acceptable.

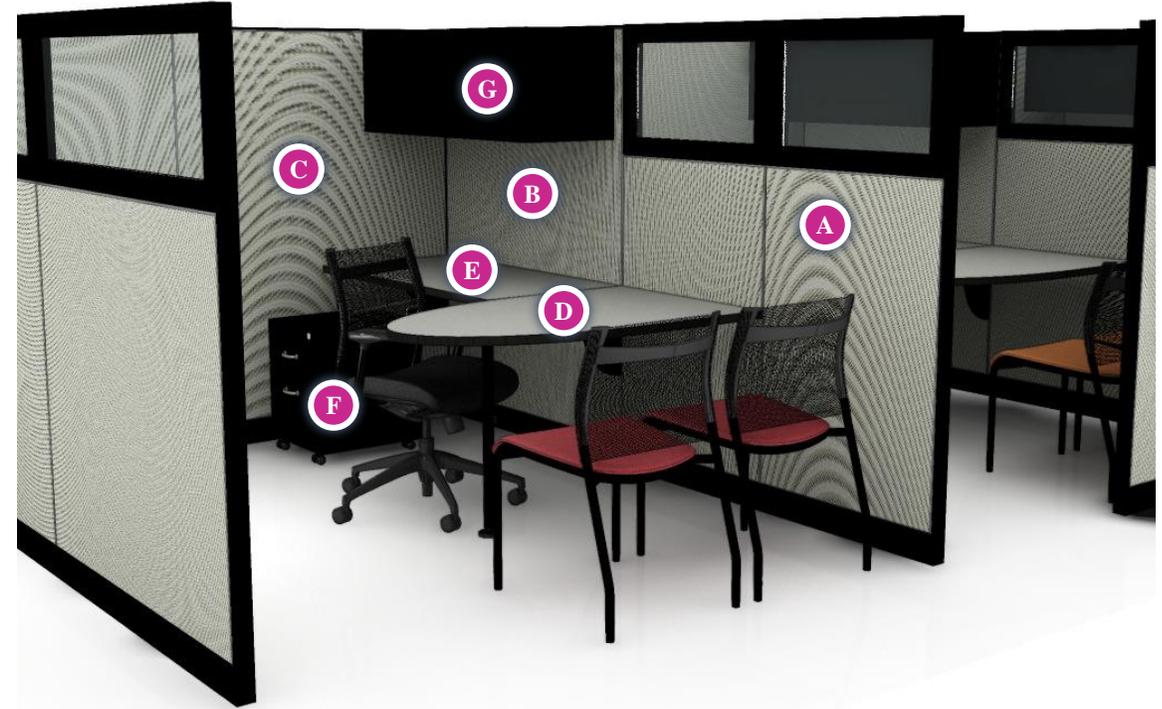
ACCESS reserves the right to request additional information to amplify, clarify, or support proposals. ACCESS also reserves the right, at its own discretion, to request oral presentations regarding proposals submitted in response to the RFP. Failure to make an oral presentation after one is requested by ACCESS will be grounds for rejection of your proposal.

#### 1. Vendor Selection Criteria (INTERNAL USE-ONLY)

ACCESS reserves the right to reject any or all proposals, in-part or in-total, for any objective or subjective reason whatsoever. If a proposal is selected, it will be the most advantageous based on the quality of service, the Vendors' qualifications, and capabilities to provide the specified service, and other factors which the ACCESS may consider. ACCESS does not intend to award a bid fully on the basis of any response made to the proposal; ACCESS reserves the right to consider proposals for modifications at any time before a proposal is awarded, and negotiations will be undertaken with that Vendor whose proposal is deemed to best meet ACCESS' specifications and needs. Proposals will be reviewed and scored as follows.

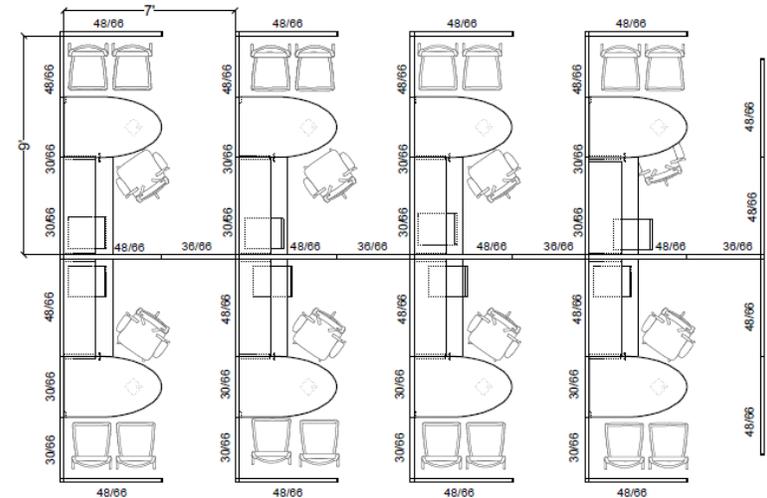
1. **Quality** (25 Points): Materials used for furniture.
2. **Durability** (25 Points): How long it would last.
3. **Design** (25 Points): Design that best matches the interior of the building.
4. **Warranty** (25 Points): Assurance that the manufacture will stand by the quality of the product and cover any damages or manufacture defects.

## 7' x 9' Workstation Typical



- A** 48"H Fabric Panel with 18"H Framed Glass Stacker, without power
- B** 66"H Fabric Panel with Power
- C** 66"H Fabric Panels with Power
- D** 30"D x 48"W Peninsula Worksurface with Post Leg/Panel Support
- E** 24"D x 48"W Worksurface with Panel Supports
- F** 19"D Metal Mobile Box/File Pedestal
- G** 48"W Metal Overhead Bin

- **Seating is not included**
- **Workstation sizes and panel layouts vary; please refer to furniture plans for sizing in each Open Office area**



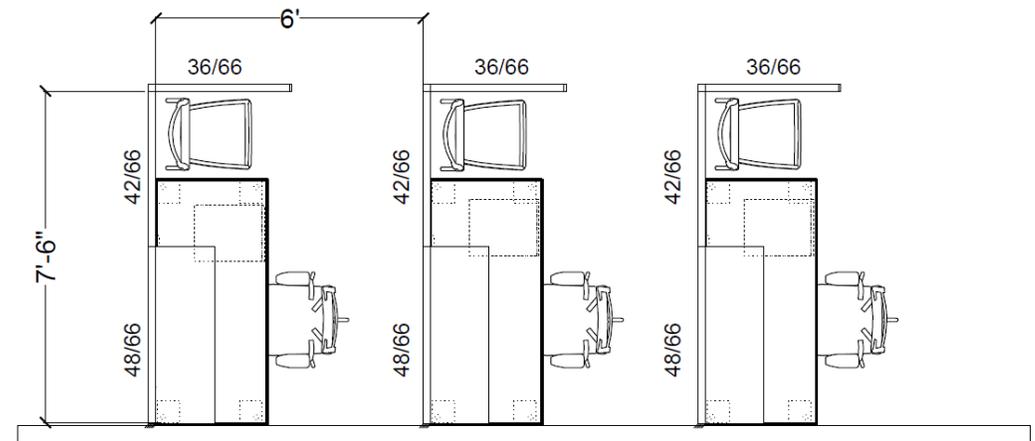
Plan View

## 6' x 7'-6" Workstation Typical



- ⓐ 48"H Fabric Panel with 18"H Framed Glass Stacker, without power
- ⓑ 66"H Fabric Panel, without power
- ⓒ 30"D x 66"W Worksurface with Post Legs
- ⓓ 19"D Metal Mobile Box/File Pedestal
- ⓔ 48"W Metal Overhead Bin

- **Seating is not included**
- **Workstation sizes and panel layouts vary; please refer to furniture plans for sizing in each Open Office area**



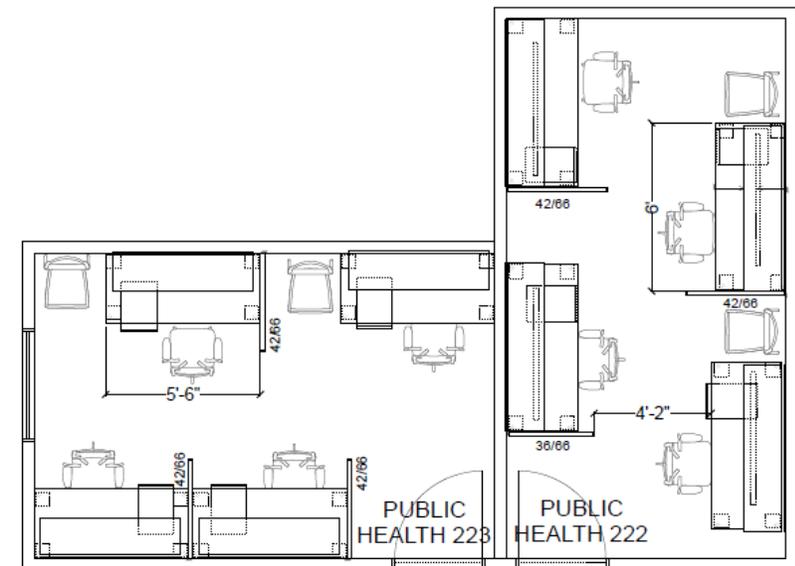
Plan View

## Public Health Workstation Typical



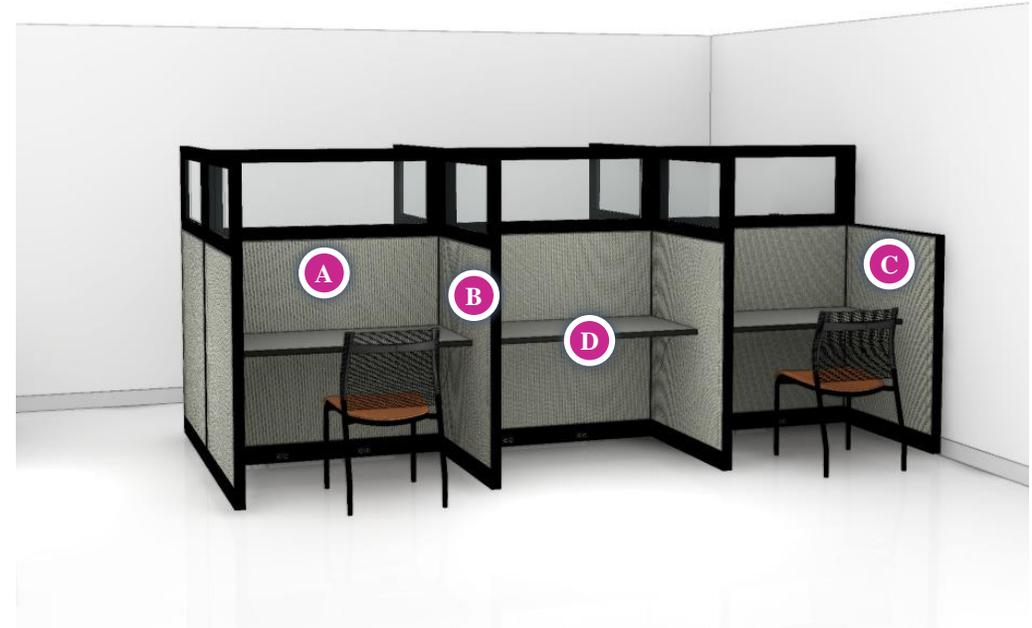
- Ⓐ 48”H Fabric Panel with 18”H Framed Glass Stacker, without power
- Ⓑ 18”H x 60”W / 72”W Fabric Tackboard, hung with wall track
- Ⓒ 30”D x 66”W / 72”W Worksurface with Post Legs
- Ⓓ 22”D Metal Mobile Box/File Pedestal with Cushion
- Ⓔ 60” / 72”W Metal Overhead Bin, hung with wall track and bracing

- **Seating is not included**
- **Workstation sizes and panel layouts vary; please refer to furniture plans for sizing in each room**



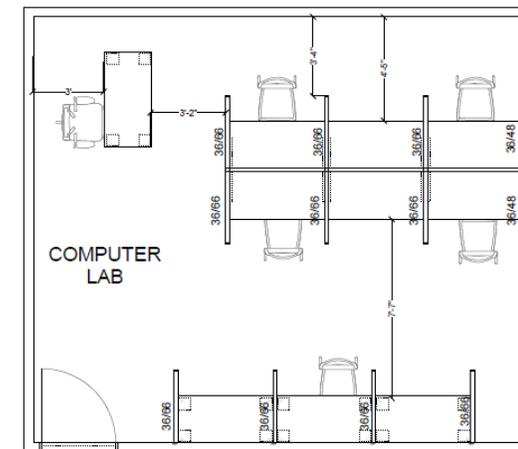
Plan View

## Computer Lab Workstation Typical



- A** 48”w x 48”H Fabric Panel with 18”H Framed Glass Stacker, with power
- B** 36”w x 48”H Fabric Panel with 18”H Framed Glass Stacker, without power
- C** 36”w x 48”H Fabric Panel with power for basefeed
- D** 24”D x 48”W Worksurface with panel supports

- **Freestanding lecture desk include in scope**
- **Seating is not included**
- **Workstation sizes and panel layouts vary; please refer to furniture plans for sizing in each room**



**Plan View**

**Open Office 116 Overall View**



**Open Office 145 Overall View**



**Open Office 219 Overall View**

